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	APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.
	AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTARY
	SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
	ORGANIZATION-WIDE AUDIT for the years ended June 30, 2020 and 2019
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IRWIN FINANCIAL ASSOCIATES, INC. Certified Public Accountants and Consultants 2025 Claremont Ave. • Ashland, Ohio 44805 Telephone: 419-281-2811

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Appleseed Community Mental Health Center, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Appleseed Community Mental Health Center, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Appleseed Community Mental Health Center, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

To the Board of Trustees of Appleseed Community Mental Health Center, Inc.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 28, 2021, on our consideration of Appleseed Community Mental Health Center, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Appleseed Community Mental Health Center, Inc.'s internal control over financial reporting and compliance.

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IRWIN FINANCIAL ASSOCIATES, INC.

Ashland, Ohio June 28, 2021

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.

STATEMENTS OF FINANCIAL POSITION

June 30, 2020 and 2019

Assets

	2020	2019
Current assets		
Cash and cash equivalents Accounts receivable Pledge receivable Prepaid expenses Grants receivable Total current assets	\$1,122,391 344,897 46,000 44,632 75,304 1,633,224	\$ 483,012 356,635 45,030 33,460 202,765 1,120,902
Property and equipment		
Land Land improvements Buildings Furniture and equipment Leasehold improvements Accumulated depreciation Total property and equipment	425,080 21,051 2,331,592 226,595 51,882 3,056,200 (814,899) 2,241,301	425,080 12,202 2,260,558 225,106 51,882 2,974,828 (741,016) 2,233,812
Other assets		
<pre>Intangibles (net of accumulated amortization) Beneficial interest in assets held by others Deposits</pre>	174,733 46,375 52,071	179,130 46,488 11,406
Total assets	273,179 \$4,147,704	237,024 \$3,591,738

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STATEMENTS OF FINANCIAL POSITION

June 30, 2020 and 2019

Liabilities and Net Assets

	2020	2019
Current liabilities		
Current portion, debt obligations Accounts payable Salaries, wages and related	\$ 493,625 129,015	\$ 165,983 37,044
liabilities Refundable advances Other liabilities	233,927 218,146 44,002	167,356 365,303 29,170
Total current liabilities	1,118,715	764,856
Debt obligations, less current portion	1,808,514	1,577,238
Total liabilities	2,927,229	2,342,094
Net assets		
Without donor restrictions: Undesignated	951,125	979,455
With donor restrictions: Purpose restricted Donor restricted endowment	239,350 30,000	240,189 30,000
Total net assets with donor restrictions	269,350	270,189
Total net assets	1,220,475	1,249,644
Total liabilities and net assets	\$4,147,704	<u>\$3,591,738</u>

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.

STATEMENTS OF ACTIVITIES

for the years ended June 30, 2020 and 2019

Changes in net assets without donor restrictions	2020	2019
Revenues		
Support and grants Service fees Other revenues Investment income Realized and unrealized gains Loss on fixed asset disposal	\$1,407,456 3,884,608 68,027 2,261 427	\$1,182,121 3,458,338 60,162 2,426 28 (661)
Total net assets without donor restrictions	5,362,779	4,702,414
Expenses		
Salaries and related expenses Dues, subscriptions and licenses Contract services Supplies and equipment maintenance Emergency housing assistance Postage Repairs and maintenance Legal and professional Office rent Utilities and telephone Travel Seminars and meetings Insurance Depreciation and amortization Advertising Other expenses Long-term assisted housing Diversion program Program activity and supplies Interest expense	4,217,177 15,844 190,533 115,135 306,168 3,637 33,274 31,398 11,238 77,226 84,739 10,943 51,077 96,282 8,660 30,729 3,005 15,993 39,381 49,509	3,732,907 16,364 178,280 103,885 231,297 2,332 24,176 19,955 9,811 78,144 82,630 11,241 40,841 97,584 6,146 22,692 5,763 17,918 34,579 62,775
Total expenses	5,391,948	4,779,320
Excess of expenses	(29,169)	(76,906)
Operating transfers	839	1,374
Decrease in net assets without donor restrictions	(28,330)	(75,532)

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STATEMENTS OF ACTIVITIES

for the years ended June 30, 2020 and 2019

Changes in net assets with donor restrictions

Operating transfers: Net assets subject to restriction	(839)	(1,374)
Decrease in net assets with donor restrictions	(839)	(1,374)
Decrease in net assets	(29,169)	(76,906)
Net assets, beginning of year	1,249,644	1,326,550
Net assets, end of year	<u>\$1,220,475</u>	\$1,249,644

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC. STATEMENT OF FUNCTIONAL EXPENSES for the year ended June 30, 2020

2020

	MENTAL HEALTH	Management and General	TOTAL
Salaries and related expenses	\$ 3,329,682	\$ 887,495	\$ 4,217,177
Dues, subscriptions and licenses	11,897	3,947	15,844
Contract services	183,112	7,421	190,533
Supplies and equipment maintenance	81,539	33,596	115,135
Emergency housing assistance	306,168	-	306,168
Postage	170	3,467	3,637
Repairs and maintenance	29,110	4,164	33,274
Legal and professional	50	31,348	31,398
Office rent	10,188	1,050	11,238
Utilities and telephone	68,474	8,752	77,226
Travel	81,723	3,016	84,739
Seminars and meetings	9,731	1,212	10,943
Insurance	43,986	7,091	51,077
Depreciation and amortization	87,077	9,205	96,282
Advertising	1,580	7,080	8,660
Other expenses	6,589	24,140	30,729
Long-term assisted housing	3,005	-	3,005
Diversion program	15,993	-	15,993
Program activity and supplies	39,381	-	39,381
Interest expense	36,563	12,946	49,509
Total expenses	\$ 4,346,018	\$ 1,045,930	\$ 5,391,948

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC. STATEMENT OF FUNCTIONAL EXPENSES for the year ended June 30, 2019

2019

		management and	
	MENTAL HEALTH	GENERAL	TOTAL
Salaries and related expenses	\$ 2,982,032	s 750,875	\$ 3,732,907
Dues, subscriptions and licenses	11,885	4,479	16,364
Contract services	161,804	16,476	178,280
Supplies and equipment maintenance	77,987	25,898	103,885
Emergency housing assistance	231,297	· <u>-</u>	231,297
Postage	234	2,098	2,332
Repairs and maintenance	20,684	3,492	24,176
Legal and professional	_	19,955	19,955
Office rent	9,516	295	9,811
Utilities and telephone	68,570	9,574	78,144
Travel	74,533	8,097	82,630
Seminars and meetings	9,599	1,642	11,241
Insurance	34,020	6,821	40,841
Depreciation and amortization	88,688	8,896	97,584
Advertising	777	5,369	6,146
Other expenses	7,926	14,766	22,692
Long-term assisted housing	5,763	-	5,763
Diversion program	17,918	-	17,918
Program activity and supplies	34,579	-	34,579
Interest expense	44,123	18,652	62,775
Total expenses	\$ 3,881,935	\$ 897,385	\$ 4,779,320

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.

STATEMENTS OF CASH FLOWS

for the years ended June 30, 2020 and 2019

	2020	2019
Cash flows from operating activities		
Decrease in net assets	\$ (29,169)	\$ (76,906)
Adjustments to reconcile change in net assets to net cash provided by operations:		
Depreciation and amortization Forgiveness of debt Unrealized gain (loss) on investments Gain on fixed asset disposal	96,282 (27,379) 314 	97,584 (27,379) (14) 661
(Increase) Decrease in operating assets:		
Accounts receivable, net Pledge receivable Prepaid expenses Grants receivable Other assets	11,738 (970) (11,172) 127,461 (40,867)	44,282 (700) (7,154) (120,064)
Increase (Decrease) in operating liabilitie	es:	
Accounts payable Accrued salaries and related liabilities Refundable advances Other liabilities	91,971 66,571 (147,157) 14,832	(14,577) 18,880 318,748 13,992
Net cash provided by operating activities	152,455	247,353
Cash flows from investing activities		
Property and equipment acquisitions	(99,373)	(24,384)
Net cash used in investing activities	(99,373)	(24,384)

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STATEMENTS OF CASH FLOWS

for the years ended June 30, 2020 and 2019

	2020	2019
Cash flows from financing activities		
Proceeds of debt obligations Payments on debt obligations	724,900 (138,603)	(145,453)
Net cash provided by (used in) financing activities	586,297	(145,453)
Net increase in cash	639,379	77,516
Cash and cash equivalents, beginning of year	483,012	405,496
Cash and cash equivalents, end of year	<u>\$1,122,391</u>	\$ 483,012
Supplemental disclosures of cash flow information		
Cash paid during the period for:		
Interest	\$ 49,509	\$ 62,775
Supplemental schedule of non-cash investing and financing activities		
Property and equipment acquired by capital lease	<u>\$</u>	\$1,118,446

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.

Notes to Financial Statements

Note 1. Organization and Significant Accounting Policies

Appleseed Community Mental Health Center, Inc. (Appleseed) is a nonprofit Ohio corporation that provides mental health, alcohol and drug abuse therapy on an outpatient basis to patients who reside primarily in the local geographic region.

Appleseed provides services under a purchase of service agreement with the Ashland County Board of Alcohol, Drug Addiction and Mental Health Services (the Mental Health Board). In addition, Appleseed receives Medicaid and other monies through the Mental Health Board. Funds received from the Mental Health Board totaled \$1,856,532 and \$1,658,880 during 2020 and 2019, respectively.

The accounting policies that affect significant elements of Appleseed's financial statements are summarized below:

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting.

Net Asset Classifications

Net assets without donor restrictions: Net assets not subject to donor-imposed stipulations.

Net assets with donor restrictions: Net assets subject to donor-imposed stipulations that: a) restrict their use to a specific purpose which will be satisfied by actions of the Organization or the passage of time; or b) require that they be maintained in perpetuity by the Organization; generally, the donors of these assets permit the Organization to use all or part of the income earned, including capital appreciation, or related investments for purposes with or without donor restrictions.

Endowment Investment and Spending Policies

The Organization, by making an irrevocable gift to Ashland County Community Foundation (ACCF), has adopted the investment and spending policies of ACCF.

Appleseed has adopted investment and spending policies for endowment assets that seek to provide a predictable stream of funding to programs supported by its endowment while maintaining the purchasing power of the endowment assets. Appleseed's spending and investment policies work together to achieve this objective. Actual returns in any given year may vary from this amount.

To achieve its investment objectives over long periods of time, Appleseed has adopted an investment strategy that invests in cash equivalents, fixed income securities, and equity securities. The majority of assets are invested in equity or equity like securities. Funds will be structured to minimize the risk of large loss. Investment advisors will identify a diversification strategy with regard to investment in any one security, company or sector.

The spending policy determines the amount of money in a given year that will be distributed from Appleseed's various endowment assets. The current spending policy is to distribute an amount equal to 4.0% of a twelve quarter trailing average fund balance.

Contributions

The Organization recognizes contributions in accordance with ASC No. 958-605, "Accounting for Contributions Received and Contributions Made." ASC No. 958-605 generally requires measuring contributions received and promises to give at their fair value and reporting them as an increase in net assets immediately, even if the donor has restricted their use and the restriction will be met in a future reporting period; that is, none are deferred. As a result, restricted support is recorded immediately as an increase in net assets with donor restrictions.

Cash and Cash Equivalents

The Organization defines cash as currency on hand and demand deposits with financial institutions. Cash equivalents are defined as short-term, highly liquid investments with remaining maturities of three months or less.

Patient Accounts Receivable and Revenue

Patient accounts receivable and revenue are recorded when services are performed.

Support and Grants

The Organization reports donor-restricted contributions whose restrictions are met in the same reporting period as unrestricted support.

Refundable Advances

Appleseed records grant/contract revenue as a refundable advance until it is expended for the purpose of the grant/contract, at which time it is recognized as revenue. The balance in refundable advances represents amounts received under cost reimbursable contracts that will be expended in the next fiscal year in accordance with the grant/contract period.

Property and Equipment

Acquisitions of property and equipment having a unit cost of \$1,000 or more and an estimated useful life of more than one year are recorded at cost or at amounts assigned if acquired by gift. The carrying amount of assets sold, retired, or otherwise disposed of and the related accumulated depreciation is eliminated from the accounts. Any resulting gain or loss is reported as other revenue or expense.

Depreciation of property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis as follows:

Equipment and furniture 3-10 years Buildings and improvements 7-40 years Land improvements 10-20 years

Intangible Assets

Intangible assets subject to amortization include web design fees and software. Intangible assets are being amortized using the straight-line method over 3 - 10 years. The gross carrying amount was \$238,792 and \$220,792 and the accumulated amortization was \$64,059 and \$41,662 for the years ended June 30, 2020 and 2019, respectively.

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. In accordance with the FASB Accounting Standards Codification 740, Income Taxes, the Organization evaluated its tax positions and determined that its tax positions are more-likely-than-not to be sustained on examination. Accordingly, there are no unrecognized benefits or applicable interest and penalties that should be recorded. The Organization files information returns in the U.S. federal jurisdiction. The federal information returns of the Organization for 2017 and later are subject to examination by the IRS, generally for three years after they were filed.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising

Appleseed expenses advertising costs as they are incurred. Advertising expenses were \$8,660 and \$6,146 for the years ended June 30, 2020 and 2019.

Fair Value Measurements

The Organization has adopted ASC No. 820, Fair Value Measurements. ASC No. 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements.

The Organization accounts for its investments at fair value. In accordance with ASC No. 820, the Organization has categorized its investments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the Statements of Financial Position are categorized based on the inputs to the valuation techniques as follows:

Level 1

Financial assets and liabilities are valued using inputs that are unadjusted quoted prices in active markets accessible at the measurement date of identical financial assets and liabilities. The inputs include those traded on an active exchange, such as the New York Stock Exchange, as well as U.S. Treasury and other U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active over-the-counter markets.

Level 2

Financial assets and liabilities are valued using inputs quoted prices for similar assets, or inputs that are observable, either directly or indirectly for substantially the full term through corroboration with observable market data. Level 2 includes private collateralized mortgage obligations, municipal bonds, and corporate debt securities.

Level 3

Financial assets and liabilities are valued using pricing inputs which are unobservable for the asset, inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset. Level 3 includes private equity, venture capital, hedge funds and real estate.

In accordance with ASC No. 820, the Organization's carrying amounts of cash and cash equivalents, accounts receivable, pledge receivable, prepaid expenses, accounts payable, payroll related liabilities, refundable advances, and other liabilities approximate fair value under Level 1.

Subsequent Events

The Organization has adopted ASC No. 855-10, Subsequent ASC No. 855-10 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. ASC No. 855-10 defines the period after the balance sheet date during which management shall evaluate events or transactions that may occur for potential recognition or disclosures, the circumstances under which an organization shall recognize events occurring after the balance sheet date and the disclosures that an organization shall make about those events or transactions. ASC No. 855-10 defines two types of subsequent events. The first type consists of events or transactions that provide additional evidence conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements (i.e., nonrecognized event). The second type consists of events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after such date.

As stated in Note 8, Appleseed participated in the Paycheck Protection Program (PPP). On November 2, 2020 as authorized by Section 1106 of the CARES Act, SBA has remitted to Sutton Bank the payment of \$724,900 for forgiveness of Appleseed's Paycheck Protection Program (PPP) loan. Appleseed will recognize \$724,900 during the year ended June 30, 2021.

The global outbreak of COVID-19 continues to rapidly evolve, and the ultimate impact of the pandemic is highly uncertain. While the organization expects that the COVID-19 outbreak may adversely impact Appleseed's fiscal year 2021 results, Appleseed cannot at this time accurately predict the full extent to which the COVID-19 outbreak will affect and operations. Other adverse Appleseed's finances consequences of the COVID-19 outbreak or any other similar outbreaks in the future may include a decline in demand for services, increased operating costs, and/or a decline in revenues and contributions resulting from issues relating to social distancing mandates, as well as a decline in Appleseed continues to investment values. developments and the directives of federal, state and local officials to determine what additional precautions and procedures need to be implemented by Appleseed.

Management evaluated all events and transactions that occurred after June 30, 2020 through June 28, 2021, the date on which the financial statements were approved for issuance.

Note 2. Restricted Cash

Certain amounts of cash were subject to donor-imposed restrictions for the following purposes:

2020 2019

Housing Program Funds \$47,006 \$39,279

Note 3. Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to credit risk also include accounts receivable. Appleseed grants credit to clients, substantially all of whom reside in North Central Ohio. Credit losses, if any, have been provided for in the financial statements and have generally been within management's expectations. The Organization periodically has on deposit with banks more than the Federal Deposit Insurance Corporation limit.

Note 4. Accounts Receivable, Net

Accounts Receivable at June 30, 2020 and 2019 consisted of the following:

-	2020	2019
Client Insurance Coverage Medicare Medicaid Mental Health Board Grants and other	\$ 12,274 8,269 162,458 104,796 57,100	\$ 15,663 18,467 189,753 102,337 30,415
	\$ 344,897	\$ 356,635

Note 5. Beneficial Interest in Assets Held by Others

During the years 2010 and 2007, Appleseed made irrevocable gifts of \$10,000 and \$30,000 to the Ashland County Community Foundation. Correspondingly, the Ashland County Community Foundation (ACCF) has established a fund in the name of Appleseed. The terms of the instrument of transfer stipulate that earned investment income, net of ½% administration fee, will be distributed at least semi-annually. Additionally, after the third year of the fund's establishment, requests for distributions from the fund's principal will be approved subject to a two-thirds majority vote of both the Appleseed and Ashland County Community Foundation Board of Trustees. Investments are carried at market or appraised value, and realized and unrealized gains and losses are reflected in the statement of activities.

Investment securities consisted of the following at June 30, 2020 and 2019.

	2020	2019
Level 3 Ashland County Community Foundation	\$ 46,375	\$ 46,488
Total Investments	46,375	46,488
Beneficial Interest in Assets Held by Others	(46, 375)	(46,488)
	<u>\$</u>	\$

Note 5. Beneficial Interest in Assets Held by Others (Continued)

Level 3 Assets

The following table provides a summary of changes in fair value of the Organization's Level 3 financial assets for the years ended June 30, 2020 and 2019.

	2020	2019
Balances as of July 1 Contributions	\$ 46,488	\$ 46,661
Distributions Net Realized and Unrealized	(1,976)	(1,896)
Gains on Investments Investment Income and Expenses	427 1,436	28 1,695
Balances as of June 30	<u>\$ 46,375</u>	<u>\$ 46,488</u>

Note 6. Changes in Endowment Net Assets for the Year Ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 16,488	\$ 30,000	\$ 46,488
Contributions			
Investment return: Investment income Net change in value		1,436	1,436
(realized and unrealized	1,863	(1,436)	427
Total	18,351	30,000	48,351
Distributions	(1,976)		(1,976)
Endowment net assets, end of year	<u>\$ 16,375</u>	\$ 30,000	<u>\$ 46,375</u>

Note 7. Endowment Net Asset Composition by Type of Fund as of June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds	\$	\$ 30,000	\$ 30,000
Board-designated endowment funds	16,375		16,375
Total funds	\$ 16,375	\$ 30,000	\$ 46,375

Note 8. Debt Obligations

Debt obligations at June 30, 2020 and 2019 consist of the following:

2020 2019

Installment Note

Installment note allows
Appleseed to borrow up to \$220,000.
The note is due November 14, 2021.
The installment arrangement
is collateralized by accounts
receivable. Payable in monthly
installments including interest
of 5.25%.

\$ -- \$ 37,075

Lease Payable

Long term capital lease payable to TAMCO Leasing, collateralized by specific equipment. Payable in monthly installments of \$852 including interest of 8.42%. Lease ends February 7, 2021.

6,781 16,248

Mortgage Payable

Non-interest bearing mortgage note payable to the Ohio Department of Mental Health, collateralized by two multi-family residential properties located at 928 Oak Street and 962 State Route 511, Ashland, Ohio. Monthly principal payments of \$308 are to be forgiven by the mortgagee, contingent upon Appleseed's continued use of the properties to house persons with severe mental disabilities. Use restrictions will expire in April, 2034.

51,185 54,884

Lease Payable

Long term capital lease payable to Simonson Holdings, Ltd. Payable in monthly installments of \$12,000 including interest of 5.25%. Lease consists of two five-year terms which end June, 2028, at which point Appleseed CMHC shall have the option to purchase the premises for \$1, providing all conditions are met.

939,020 1,031,082

Note 8. Debt Obligations (Continued)

Mortgage Payable

Non-interest bearing mortgage note payable to the Ohio Department of Mental Health, collateralized by a multi-family residential property located at 403 W. Walnut Street, Ashland, Ohio. Monthly principal payments of \$168 are to be forgiven by the mortgagee, contingent upon Appleseed's continued use of the property to house persons with severe mental disabilities. Use restrictions will expire in December, 2035.

31,367 33,380

Term Debt

On April 6, 2020, Appleseed was granted a loan from Sutton Bank in the amount of \$724,900, pursuant to the Paycheck Protection Program (PPP) under Division A, Title I of the CARES Act, which was enacted March 27, 2020. The note dated April 6, 2020 matures on April 6, 2022 and bears interest at a rate of 1.00% per annum. The Note may be prepaid by Appleseed at any time prior to maturity with no prepayment penalties. Funds from the loan may be used for payroll costs, costs used to continue group health care benefits, mortgage payments, rent, and utilities incurred before November 3, 2020. Appleseed utilizes the entire loan amount for qualifying expenses. Under the terms of the PPP, certain amounts of the loan may be forgiven if they are used for qualifying expenses as described in the CARES Act. When Appleseed obtains PPP loan forgiveness, Appleseed will record contribution revenue in connection with the forgiven PPP loan. The loan program's expenditures and results are subject to review and acceptance by the SBA and, as a result of such review, future adjustments could be required. If the SBA does not forgive any portion of the PPP loan, the remaining balance would have a two-year repayment period and the interest rate on the loan

Note 8. Debt Obligations (Continued)

would be 1%. The PPP loan was forgiven on November 2, 2020.

724,900

--

Mortgage Payable

Non-interest bearing mortgage note payable to the Ohio Housing Finance Agency, collateralized by three multi-family properties located at 928 Oak Street, 962 State Route 511, and 403 Walnut Street, Ashland, Ohio. Annual principal payments of \$18,108 are to be forgiven by the mortgagee, contingent upon Appleseed's continued use of the property to provide permanent supportive housing for persons with severe and persistent mental illness. Use restrictions will expire in November, 2046.

463,864

481,972

Mortgage Payable

Current portion

Non-interest bearing mortgage note payable to the Ohio Department of Mental Health, collateralized by three multi-family properties located at 928 Oak Street, 962 State Route 511, and 403 Walnut Street, Ashland, Ohio. Monthly principal payments of \$297 are to be forgiven by the mortgagee, contingent upon Appleseed's continued use of the property to provide permanent supportive housing for persons with severe and persistent mental illness. Use restrictions will expire in April, 2044.

85,022	88,580

(493,625)

2,302,139

1,743,221 (165,983)

\$1,808,514

\$1,577,238

Note 8. Debt Obligations (Continued)

Principal payments for debt obligations as of June 30, 2020 are as follows:

Year ending June 30:

2021	\$	493,	625
2022		492,	061
2023		135,	109
2024		140,	903
2025		147,	008
Thereafter		893,	433
		-,-	
	62	303	120

\$2,302,139

Note 9. Rental Expense and Commitments

Appleseed has entered into various operating leases for program facilities and equipment. In addition, the Organization has entered into other lease arrangements that are recorded as capital leases and accordingly, are reflected in debt obligations.

Accordingly, the future minimum rental payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year as of June 30, 2020 are as follows:

Period ended June 30:

2021 2022	\$ 14,972 8,091
2023 Thereafter	4,095
	s 27.158

Rental expense relative to this lease arrangement totaled \$19,684 and \$24,041 for the years ended June 30, 2020 and 2019.

Note 10. Net Assets

Net assets are available for the following purposes as of June 30, 2020:

	Without Donor Restrictions	With Donor Restrictions	Total Net Assets
Board designated for endowment Undesignated Pledge receivable for future period Residential group home facilities, net of accumulated depreciation	\$ 16,375 934,750	\$ 46,000	\$ 16,375 934,750 46,000
and mortgages Donor restricted endowment funds		193,350 30,000	193,350 30,000
Total	\$951,125	\$269,350	\$1,220,475

Note 11. Economic Dependency

Appleseed receives a substantial amount of revenue from the Ashland County Board of Alcohol, Drug Addiction and Mental Health Services. A significant reduction in the level of this revenue, if this were to occur, may have an effect on Appleseed's programs and activities.

Note 12. Pension Plan

Appleseed maintains a voluntary, contributory, defined contribution pension plan. All employees may contribute to the plan. Employees who have attained 21 years of age and have completed one year of service are eligible for employer matching contributions. Appleseed contributes an amount equal to 50% of a participant's salary reduction contribution, not to exceed 10% of annual eligible compensation. Employer contributions vest ratably over a five-year period. The amount necessary to service the plan amounted to \$44,078 and \$38,312 for the years ended June 30, 2020 and 2019.

Note 13. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities and the statement of functional expenses. Expenses which are easily and directly associated with a particular program or supporting service are charged directly to that functional area. Certain other expenses have been allocated to the program and supporting services benefited based on time devoted by the Organization staff to the functional area.

Note 14. Liquidity and Availability of Financial Assets

The following reflects Appleseed's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date. Amounts available include donor restricted amounts that are available for general expenditure in the following year. Amounts not available include amounts set aside that could be drawn upon if the Board of Directors approves that action.

Financial assets, at year-end:

Cash and cash equivalents	\$1,122,391
Accounts receivable	344,897
Pledge receivable	46,000
Grants receivable	75,304
Beneficial interest in	
assets held by others	46,375

Note 14. Liquidity and Availability of Financial Assets (Continued)

Less contractual or donor-imposed restrictions:

Cash restricted to housing program	47,006
Pledge receivable for future period	46,000
Beneficial interest in	
assets held by others	46,375
Refundable advances	218 <u>,146</u>

Financial assets available to meet cash needs for general expenditure within one year

\$1,277,440

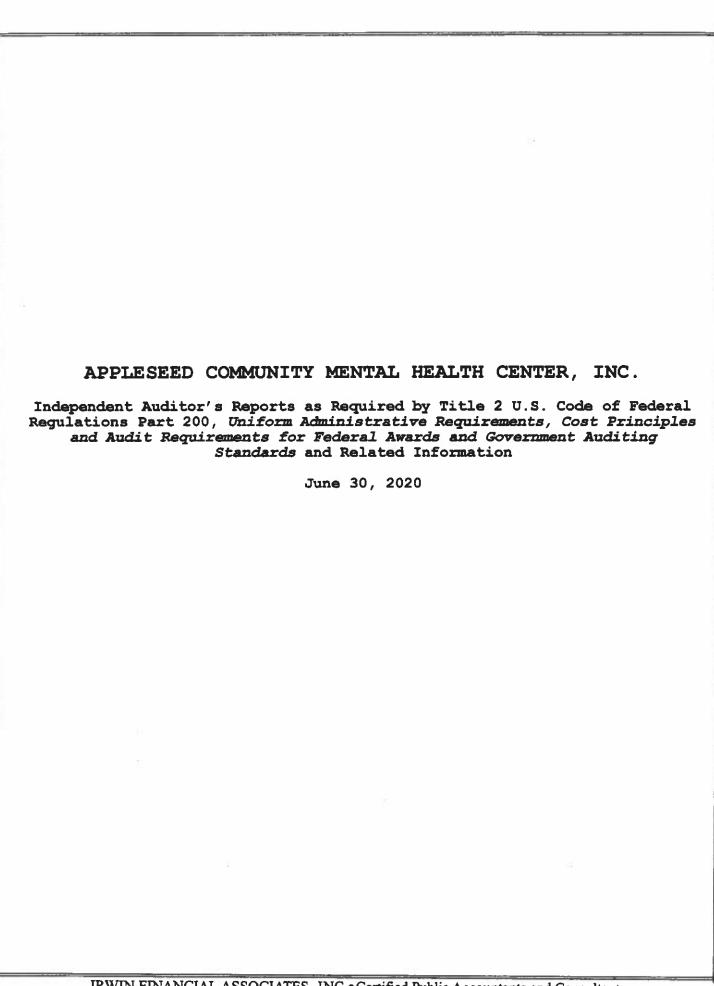
As part of Appleseed's liquidity management, it has an informal policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

Note 15. Commitments and Contingencies

Appleseed periodically is involved in various claims against the Organization, arising in the normal course of business. Management believes that Appleseed's insurance coverage will be sufficient to pay any related liabilities.

In December 2019, a novel strain of coronavirus was reported in Wuhan, China. The World Health Organization has declared the outbreak to constitute a "Public Health Emergency of International Concern." The COVID-19 outbreak is disrupting supply chains and affecting operations across a range of industries. The extent of the impact of COVID-19 on Appleseed's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on patients, employees and vendors all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact Appleseed's financial condition or results of operations is uncertain.

The Company's employees are covered by a partially self-insured group insurance plan. Stop loss insurance is maintained for individual claims in excess of \$25,000 for each policy year.



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Certified Public Accountants and Consultants
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Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Trustees
Appleseed Community Mental Health Center, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Appleseed Community Mental Health Center, Inc. (a nonprofit organization) which comprise the statement of financial position as of June 30, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated June 28, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Appleseed Community Mental Health Center, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Appleseed's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To the Board of Trustees
Appleseed Community Mental Health Center, Inc.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Appleseed Community Mental Health Center, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Druis Fireicial associates, Orc.

IRWIN FINANCIAL ASSOCIATES, INC.

Ashland, Ohio June 28, 2021

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Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

To the Board of Trustees
Appleseed Community Mental Health Center, Inc.

Report on Compliance for Each Major Federal Program

We have audited Appleseed Community Mental Health Center, Inc.'s compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of Appleseed Community Mental Health Center, Inc.'s major federal programs for the years ended June 30, 2020 and 2019. Appleseed Community Mental Health Center, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Appleseed Community Mental Health Center, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Principles, Uniform Administrative Requirements, Cost and Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Appleseed Community Mental Health Center, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Appleseed Community Mental Health Center, Inc.'s compliance.

To the Board of Trustees
Appleseed Community Mental Health Center, Inc.

Opinion on Each Major Federal Program

In our opinion, Appleseed Community Mental Health Center, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the years ended June 30, 2020 and 2019.

Report on Internal Control Over Compliance

Management of Appleseed Community Mental Health Center, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Appleseed Community Mental Health Center, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Appleseed Community Mental Health Center Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of in internal control over compliance with a deficiencies, compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

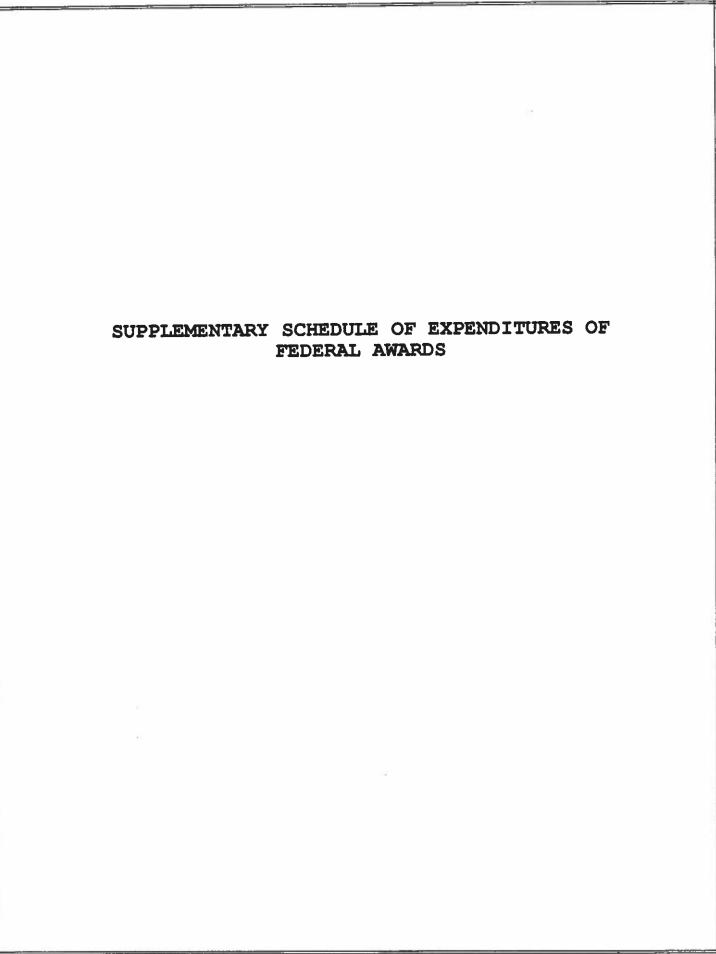
To the Board of Trustees
Appleseed Community Mental Health Center, Inc.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

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IRWIN FINANCIAL ASSOCIATES, INC.

Ashland, Ohio June 28, 2021



Appleseed Community Mental Health Center, Inc. Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2020

Federal Grantor/Program or Cluster Title	Federal CFDA Number	Pass-through Grantor and Number	Federal Expenditures(\$)
Other Programs			
United States Department of Justice Crime Victim Assistance			
	16.575	Ohio Attorney General Crime Victim's Assistance Office, 2019-VOCA- 132131387/2020-VOCA- 132921038	276,816
Crime Victim Assistance	16.375	132921030	2,0,010
		Ohio Attorney General Crime Victim's Assistance Office, 2019-SVAA- 132131391/2020-SVAA-	
Crime Victim Assistance	16.575	132921044	1,961
Total Crime Victim Assistance Violence Against Women Formula Grants			
		Ohio Department of Public Safety, Office of Criminal Justice Services, 2019-WF-VA5-	
Violence Against Women Formula Grants	16.588	8567/2018-WE-VA5-8567	39,004
Total Violence Against Women Formula Grants			
Transitional Housing Assistance for Victims of Domestic Violence, Dating Violence, Stalking, or Sexual Assault			
Transitional Housing Assistance for Victims of Domestic Violence, Dating Violence, Stalking, or Sexual Assault	16.736	OneEighty Inc,2016-WH-AX-0075	35,782
Total Transitional Housing Assistance for Victims of Domestic Violence, Dating Violence, Stalking, or Sexual Assault			353,563
Total United States Department of Justice Department of Health and Human Services Title XX Social Services Block Grant			
	00.000	Mental Health & Recovery Board of	22.422
Title XX Social Services Block Grant	93.667	Ashland County	27,482
Total Title XX Social Services Block Grant			
Family Violence Prevention and Services/Domestic Violence Shelter and Supportive Services			

Family Violence Prevention and Services/Domestic Violence Shelter and Supportive Services	93.671	Ohio Department of Public Safety, Office of Criminal Justice Services, 2019-VP-001- 4151	59,283
Total Family Violence Prevention and Services/Domestic Violence Shelter and Supportive Services			59,283
Block Grants for Community Mental Health Services			
		Mental Health &	
Block Grants for Community Mental Health Services	93.958	Recovery Board of Ashland County	8,413
Total Block Grants for Community Mental Health Services			8,413
Block Grants for Prevention and Treatment of Substance Abuse			
		Mental Health &	
Block Grants for Prevention and Treatment of Substance Abuse	93.959	Recovery Board of Ashland County	8,351
Total Block Grants for Prevention and Treatment of Substance Abuse		_	8,351
Total Department of Health and Human Services			103,529
Department of Housing and Urban Development Emergency Solutions Grant Program			
		OneEighty Inc,S-L-18-	
Emergency Solutions Grant Program	14.231	7LT-2 _	88,081
Total Emergency Solutions Grant Program Continuum of Care Program			88,081
Continuum of Care Program	14.267	Direct	175,752
		OneEighty	
Continuum of Care Program	14.267	Inc, OH0469L5E071802/O H0469L5E071903	30,654
		Mental Health & Recovery Board of Ashland County, OHO451L5E071801/OH045	
Continuum of Care Program	14.267	1L5E71902	59,886
Total Continuum of Care Program		_	
Total Department of Housing and Urban			354,373
Development Total Other Programs		-	811,465
Total Expenditures of Federal Awards		_	\$ 811,465
		-	

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.

Notes to Schedule of Expenditures of Federal Awards Years Ended June 30, 2020 and 2019

Note 1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Appleseed Community Mental Health Center under programs of the federal government for the years ended June 30, 2020 and 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of Appleseed Community Mental Health Center, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Appleseed Community Mental Health Center.

Note 2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited in reimbursement. Pass-through entity identifying numbers are presented where available.

Note 3. Indirect Cost Rate

Appleseed Community Mental Health Center has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Note 4. Subrecipients

Appleseed Community Mental Health Center did not make any grants of federal awards to subrecipients for the years ended June 30, 2020 and 2019.

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2020

Section I - Summary of Auditor's Results

Financial Statements

Type of report the auditor issued on whether the financial statements audited were prepared in accordance with GAAP: Internal control over financial reporting: Material weakness(es) identified? Significant deficiency(ies) indentified?	Upmod yes	dified X no X none reported
Noncompliance material to financial statements noted?	yes	_X no
Federal Awards		
<pre>Internal control over major federal programs: Material weakness(es) identified? Significant deficiency(ies) identified?</pre>	yes yes	X no reported
Type of auditor's report issued on compliance for major federal programs:	Unmoc	lified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)?	yes	_X_ no
Identification of major federal programs:		
CFDA Numbers	Name of Federa	l Program or Cluster
16.575 14.267	Crime Victim A Continuum of C	
Dollar threshold used to distinguish between Type A and Type B programs:	\$ 750,000	
Auditee qualified as a low risk auditee?	yes	X no
Section II - Financial Statement Findings		

No matters are reported.

Section III - Federal Award Findings and Ouestioned Costs

No matters are reported.

APPLESEED COMMUNITY MENTAL HEALTH CENTER, INC.

Summary Schedule of Prior Audit Findings June 30, 2019

There were no findings that were required to be reported in accordance with Section 501(a) of OMC Circular A-133 for the year ended June 30, 2019.